



# THE MOONSHOT TO MODERN TRUCKING IN PAKISTAN

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## CONTRIBUTION

To Pakistan

- Creating value to Pakistan...USD 29 Billion per year
- Approximately 200 billion tons cargo moved per year
- 96% of total cargo moved through Trucking Means

## STATE OF TRUCKING IN PAKISTAN

- Suffers from Poor Image v/s Globally it is seen as Important Trade Support Function
- Revenue per ton not changed since 2018 v/s Globally it has increased to 300%
- Its very uncompetitive and relies on Over Loading
- Truck Sales in Pakistan....3,695 units
- V/s Truck Sales in India...570,000 units
- Ranked 122 out of 180 in LPI
- (Logistic Performance Index) by WorldBank
- Regionally behind all countries in South East Asia except Bhutan as suggested by UNESCAP

## MAJOR IMPEDIMENTS

- Blatant Violation of Road Safety
- 60 Tons V/s 25 Tons Axle Load
- Very Low Fuel Economy
- High Turnaround Time
- Inefficient Trucking Technology

## RECOMMENDATIONS

- Trucking needs to be recognized as an industry with access to competitive financing.
- Age on the life of truck and semi-trailer on the road needs to be defined and regulated
- Trucking needs to be regulated to some degree.
- Enforcement of Axle Load Regime in letter and spirit
- Special emphasis to be given for developing the cold chain infrastructure

## CLOSING REMARKS

In closing, I would like to point out that our industry is a major employer for semi-skilled staff. Our industry as a whole employ around 5.5% of the entire workforce of the country. Not only do we employ tens of thousands of drivers, other support levels employment is created for mechanics, auto electricians, and fleet supervisors. Think about the importance of our segment. Everything around here has been on a truck!